Auction Bidding Limit Sheet

Set your limit in writing before bidding starts, with the premium and fees included, so the number you bid to is one you decided calmly.

The lots you want, the most you will pay for each, and what they actually went for — written before the room warms up.

WRITE THE LIMIT BEFORE YOU ARE IN THE ROOM

The whole value of this sheet is that the limit is written down before bidding starts. Work out the total cost including the buyer's premium, any taxes and getting the thing home, because that is what you actually pay — the hammer price never is.

HOW TO USE THIS SHEET

1. Read the terms and find the buyer's premium and any taxes before setting a single limit.
2. View the lots. Condition reports and photographs are written to sell.
3. Set the limit as the total you will pay, then work back to a hammer figure.
4. Write what it actually sold for, win or lose. After three auctions that column tells you whether your limits are realistic.

Auction house ______ Sale and date ______ Buyer's premium ______ Taxes and fees ______

Lot	Description	Viewed	Condition noted	Estimate	My total limit	Max hammer	Bid to	Sold for	Won

Total spent ______ Premium and fees ______ Collection by ______ Transport arranged ______